



Texas  
Department of Public Safety  
Officers Association

2010  
Annual Conference  
September 30 – October 2, 2010

Isla Grand Beach Resort  
South Padre Island, Texas

Conference Chair: Roberto Zamorano  
[Retiredcowboy08@yahoo.com](mailto:Retiredcowboy08@yahoo.com)

Don't miss this great opportunity to unwind on the sands of beautiful South Padre Island and meet up with old friends and make some new ones. This promises to be a fantastic setting for having fun and learning more about what is happening at the Department, what we have to look forward to in the 2011 Legislative Session, and other surprises.

There will be golf, fishing, great food and dancing.

Schedule the time now to attend. With a little effort, you can even attend for free!

Please visit [www.dpsoa.com](http://www.dpsoa.com)  
or call 800-933-7762  
for more information.



Hotel Reservations:  
Poolside Cabanas - \$85/night  
2Bdr, 2Bath Condos - \$170/night

**Call 1-800-292-7704**

(ask for the DPSOA Room Block & Rate)

# DPSOA 37<sup>TH</sup> ANNUAL CONFERENCE

September 30<sup>th</sup> – October 2, 2010

Isla Grand Beach Resort

South Padre Island, Texas

## CONFERENCE REGISTRATION FORM

**Isla Grand Beach Resort**

500 Padre Blvd.

South Padre Island, TX 78597

**Phone: 800-292-7704**

**Website: <http://www.islagrand.com/>**

Cabana Room Rate: \$85 per night

2 Bdr./ 2 Bath Condo Rate: \$170 per night

Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Office Phone: \_\_\_\_\_

T-Shirt Size: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

Spouse / Guest Name: \_\_\_\_\_ T-Shirt Size: \_\_\_\_\_

PLEASE PRINT

I will be selling Sponsorships to Cover Registration (please bill me if any balance is due)

**Conference Registration Fee** (Includes: Registrant and Spouse/Guest + 1 Registrant Prize Ticket and 1 Guest Prize Ticket)

DPSOA Member or Associate Member:  \$200 (Early bird special);  \$300 (After August 15, 2010)

Non-Member:  \$350 (Early bird special);  \$400 (After August 15, 2010)

**Optional Event Registration Fee** (Event Registration Deadline, Sept. 1, 2010; Use additional forms for additional people)

Golf: Shirt Size \_\_\_\_\_  \$65 (Includes Transportation, Lunch and Shirt)

Bay Fishing:  \$50 (Includes Transportation and Lunch)

AMOUNT: \$ \_\_\_\_\_

CASH  CHECK # \_\_\_\_\_

VISA  MC  AM/EXP  DISCOVER

CC #: \_\_\_\_\_ Exp. Date: \_\_\_\_ / \_\_\_\_  
mm yy



3 Digit Code on back of card (MC, Visa, Discover): \_\_\_\_\_

or

4 Digit Code on front of card (American Express): \_\_\_\_\_

I am a:  DPSOA Member  DPSOA Associate Member  Not a Member of DPSOA

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Phone #: \_\_\_\_\_ Email: \_\_\_\_\_

Mail to:  
DPSOA  
5821 Airport Blvd.  
Austin, TX 78752  
or  
Fax to: 512-451-0709

Questions? Call DPSOA Office – 800-933-7762 or your 2010 Conference Chair, Roberto Zamorano at 956-454-1064



# DPSOA 2010 Annual Conference

Salesperson Guidelines and Incentives

South Padre Island, TX

September 30 – October 2, 2010

## ATTENTION SALESPERSON:

DPSOA is offering Conference, Event, and Magazine Sponsorship opportunities for our 2010 Annual Conference in South Padre Island, Texas.

DPSOA will handle follow-up correspondence with Sponsors, including asking for names and shirt sizes for Golf, Fishing, and Event registration as appropriate. All sponsorship forms and checks will be sent directly to the DPSOA, and will first be used to support the conference, with remaining revenues going to fund general operations of the Association.

## SALES INCENTIVES:

\$0 - \$999...20% towards Conference Registration, or Golf/Fishing Registration  
\$1000.....Free Conference Registration, (Meals and Entertainment)  
\$1500.....Free Conference Registration, Free Room for one night  
\$2000.....Free Conference Registration, Free Room for two nights  
\$2500.....Free Conference Registration, Free Room for three nights  
\$3000.....Free Conference Registration, Free Room for four nights  
\$3001+.....Free Conference Registration, Free Room for four nights  
+ 5% Early Bird Travel Expense Bonus on Sponsorship \$ above \$3000

**\*\*\*\*Early Bird Bonus will not exceed \$1000\*\*\*\***

If you do not plan on attending the 2010 Annual Conference, you can get 5% of your Sponsorship sales total in the form of DPSOA Store Gift Certificates of up to \$1,000!

### **Early Bird Sponsor Salesperson**

All Early Bird Sponsor Salespersons with sponsor sales above \$3000 will be entered into an Early Bird Drawing. In order to be eligible for the early bird drawing, your sponsor sales of \$3000 or more **need to be received with a postmark of no later than July 1, 2010.**

*There will be Seven (7) Top Sponsor Salespersons awarded at the Conference.*

All Associate Membership Applications should be sent to the DPSOA office in Austin for processing. If payment is included, it will be deposited. If no payment is included, the office will bill the Associate Member. We can accept checks or credit cards. NO CASH may be accepted.



Texas Department of Public Safety Officers Association  
**2010 Conference Sponsor Opportunities**

September 30 - October 2, 2010 - Isla Grand Beach Resort, South Padre Island, Texas



Meeting Sponsorship

- Platinum Sponsor: Dinner**  **\$10,000**  
 Includes: Full page Sponsorship in Conf. Magazine, Four (4) Rooms for Saturday night at the Isla Grand Hotel. Attend "Memorial Luncheon". Attend Dinner & evening "Events", (4) Jackets, (4) Golf Shirts, (4) Caps, (4) Coffee Cups, and a Plaque of Appreciation
- Gold Sponsor: Lunch**  **\$ 7,500**  
 Includes: Full page Sponsorship in Conference Magazine, Two (2) Rooms for Saturday night at the Isla Grand Hotel. Attend Dinner and evening "Events", (2) Jackets, (2) Golf Shirts, (2) Caps, (2) Coffee Cups, and a Plaque of Appreciation
- Silver Sponsor: Continental Breakfast**  **\$ 2,500**  
 Includes: Full page Sponsorship in Conference Magazine, One (1) Room for Saturday night at the Isla Grand Hotel, (2) Guests at Dinner and evening "Events" on Saturday night, (2) Jackets, and a Plaque of Appreciation
- Bronze Sponsor: Hospitality Room**  **\$ 1,500**  
 Includes: Full page Sponsorship in Conference Magazine, (2) Guests at Dinner and evening "Events" on Saturday night, (2) Jackets, and a Plaque of Appreciation
- Copper Sponsor: Coffee Breaks**  **\$ 500**  
 Includes: Full page Sponsorship in Conference Magazine, Golf Shirt, Cap, Coffee Cup, and a Plaque of Appreciation

Event Sponsorship

	<u>GOLF</u>	<u>FISHING</u>
<b>Platinum Sponsor (Luncheon)</b> Recognition in Conference Magazine, Plaque of Appreciation Four (4) DPSOA Golf Shirts, Caps, Coffee Cups	<input type="checkbox"/> <b>\$1500</b>	<input type="checkbox"/> <b>\$1000</b>
<b>Gold Sponsor</b> Recognition in Conference Magazine, Plaque of Appreciation Three (3) DPSOA Golf Shirts, Caps, Coffee Cups	<input type="checkbox"/> <b>\$1000</b>	<input type="checkbox"/> <b>\$ 750</b>
<b>Silver Sponsor</b> Recognition in Conference Magazine, Plaque of Appreciation Two (2) DPSOA Golf Shirts, Caps, Coffee Cups	<input type="checkbox"/> <b>\$ 750</b>	<input type="checkbox"/> <b>\$ 500</b>
<b>Bronze Sponsor</b> Recognition in Conference Magazine One (1) DPSOA Golf Shirt, Cap, Coffee Cup	<input type="checkbox"/> <b>\$ 500</b>	<input type="checkbox"/> <b>\$ 300</b>
<b>Copper Sponsor</b> Recognition in Conference Magazine	<input type="checkbox"/> <b>\$ 250</b>	<input type="checkbox"/> <b>\$ 150</b>

Conference Magazine Sponsorship

All "Sponsorship Sales" must be mailed to DPSOA for the Conference Magazine, before or postmarked by August 14, 2010.

- |   |                 |  |                 |
|---|-----------------|--|-----------------|
| <input type="checkbox"/> <b>Full Page</b> ..... | <b>\$250.00</b> | <input type="checkbox"/> <b>1/8 Page</b> .....               | <b>\$100.00</b> |
| <input type="checkbox"/> <b>Half Page</b> ..... | <b>\$175.00</b> | <input type="checkbox"/> <b>Sponsor (listing only)</b> ..... | <b>\$ 50.00</b> |
| <input type="checkbox"/> <b>1/4 Page</b> .....  | <b>\$150.00</b> |  |                 |

Send Camera Ready Artwork in .jpg or .pdf format to [director@dpsoa.com](mailto:director@dpsoa.com) or indicate which previous DPSOA conference magazine you have sponsored: \_\_\_\_\_.

**COMPANY or INDIVIDUAL** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

*Street City State Zip*

**HOME PH.** \_\_\_\_\_ **OFFICE PH.** \_\_\_\_\_ **EMAIL** \_\_\_\_\_

**CONTACT:** \_\_\_\_\_ **SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_\_

**DPSOA SPONSOR** \_\_\_\_\_  **Check Enclosed**  **Bill Me**

**VISA**  **MC**  **Am.Exp.**  **Discover** **CC#** \_\_\_\_\_ **Exp.** \_\_\_/\_\_\_

*3 digit security code on back (Visa/MC/Discover) or 4 digit security code on front (Am. Exp.)* \_\_\_\_\_

**Shirt/Jacket Size(s):** \_\_\_\_\_; \_\_\_\_\_; \_\_\_\_\_; \_\_\_\_\_.

**PLEASE MAKE CHECKS PAYABLE AND MAIL TO:**  
**TEXAS DPSOA, 5821 AIRPORT BLVD., AUSTIN, TX 78752**

For questions concerning this form, call DPSOA at 800-933-7762

